



#### **CLIENT REVIEW**

"A Visualization of the Storage Environment"





# Delivery Director / Data Center Infrastructure

Industry:

**Energy & Utilities** 

Role:

Infrastructure & Operations

Firm Size: <50M USD

Integration & Deployment



**Product Capabilities** 



Service & Support





"Clear Technologies is always looking for more ways to continually deliver more value to the organization with their products."

#### Verified Gartner Peer Review

September 20, 2021

#### WHAT DO YOU LIKE MOST ABOUT VISUAL ONE?

- Dashboard that has the ability to provide the details as more research is performed.
- Realtime data is provided about the environment.
- Historical data is maintained, so trends can be evaluated and acted upon.

# PLEASE EXPLAIN THE BUSINESS PROBLEMS OR NEEDS THAT PROMPTED THE PURCHASE OF VISUAL ONE.

Not a good insight into data trends.

# IF YOU COULD START OVER, WHAT WOULD YOUR ORGANIZATION DO DIFFERENTLY?

Have this tool be used by others to avoid redevelopment.

## WHAT ONE PIECE OF ADVICE WOULD YOU GIVE OTHER PROSPECTIVE CUSTOMERS?

I think that the tools' abilities are only limited by the customer's usage of the product.

#### WHY DID YOU PURCHASE VISUAL ONE?

- Enhance decision-making
- Drive innovation
- Improve business process agility
- Improve business process outcomes
- Cost management
- Create internal / operational efficiencies

#### WHAT WERE THE KEY FACTORS THAT DROVE YOUR DECISION?

- Product roadmap and future vision
- Strong consulting partnership
- Strong services expertise
- Strong customer focus
- Product functionality and performance
- Financial / organizational viability