

## **CLIENT REVIEW**

"Vendor Works With Us To Ensure Whatever Technology We Buy, Can Work With Their Tool"





#### **VP of Technical Services**

Industry:

Manufacturing

Role:

Infrastructure & Operations

Firm Size:

1B - 3B USD

**Evaluation & Contracting** 



Integration & Deployment



**Product Capabilities** 



Service & Support



Deployment Architecture: Cloud (SaaS or PaaS or IaaS)

Region of Deployment: North America

### WHAT DO YOU LIKE MOST ABOUT VISUAL ONE?

Vendor provides weekly emails with their analysis of our storage systems that gives us actionable feedback.

#### WHY DID YOU PURCHASE VISUAL ONE?

• Create internal / operational efficiencies

# WHAT WERE THE KEY FACTORS THAT DROVE YOUR DECISION?

• Pre-existing relationships



"The tool is very stable and the vendor works closely with us to integrate new technology. They perform an analysis on our data and send us a weekly email that details out what trends and issues that we should focus on."

#### **Verified Gartner Peer Review**

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