

## CLIENT REVIEW

"A Visualization of the Storage Environment"



### Delivery Director / Data Center Infrastructure

**Industry:**

Energy & Utilities

**Role:**

Infrastructure & Operations

**Firm Size:**

<50M USD

**Integration & Deployment**



**Product Capabilities**



**Service & Support**



"Clear Technologies is always looking for more ways to continually deliver more value to the organization with their products."

### Verified Gartner Peer Review

September 20, 2021

### WHAT DO YOU LIKE MOST ABOUT VSI?

- Dashboard that has the ability to provide the details as more research is performed.
- Realtime data is provided about the environment.
- Historical data is maintained, so trends can be evaluated and acted upon.

### PLEASE EXPLAIN THE BUSINESS PROBLEMS OR NEEDS THAT PROMPTED THE PURCHASE OF VSI.

Not a good insight into data trends.

### IF YOU COULD START OVER, WHAT WOULD YOUR ORGANIZATION DO DIFFERENTLY?

Have this tool be used by others to avoid redevelopment.

### WHAT ONE PIECE OF ADVICE WOULD YOU GIVE OTHER PROSPECTIVE CUSTOMERS?

I think that the tools' abilities are only limited by the customer's usage of the product.

### WHY DID YOU PURCHASE VSI?

- Enhance decision-making
- Drive innovation
- Improve business process agility
- Improve business process outcomes
- Cost management
- Create internal / operational efficiencies

### WHAT WERE THE KEY FACTORS THAT DROVE YOUR DECISION?

- Product roadmap and future vision
- Strong consulting partnership
- Strong services expertise
- Strong customer focus
- Product functionality and performance
- Financial / organizational viability