

## CLIENT REVIEW

"Vendor Works With Us To Ensure Whatever Technology We Buy, Can Work With Their Tool"



### VP of Technical Services

**Industry:**

Manufacturing

**Role:**

Infrastructure & Operations

**Firm Size:**

1B - 3B USD

Evaluation & Contracting



Integration & Deployment



Product Capabilities



Service & Support



**Deployment Architecture:**

Cloud (SaaS or PaaS or IaaS)

**Region of Deployment:**

North America

### WHAT DO YOU LIKE MOST ABOUT VSI?

Vendor provides weekly emails with their analysis of our storage systems that gives us actionable feedback.

### WHY DID YOU PURCHASE VSI?

- Create internal / operational efficiencies

### WHAT WERE THE KEY FACTORS THAT DROVE YOUR DECISION?

- Pre-existing relationships



*"The tool is very stable and the vendor works closely with us to integrate new technology. They perform an analysis on our data and send us a weekly email that details out what trends and issues that we should focus on."*

### Verified Gartner Peer Review

September 1, 2021